

BNY ARCHER'S SOLUTION FOR FIXED INCOME STRATEGIES

For asset managers looking to launch fixed income strategies as Separately Managed Accounts (SMAs), BNY Archer's service can ensure operations run efficiently to support volume.

Tap Into Fixed Income Demand

Over the past 18 months, the U.S. fixed income market has seen significant growth, with issuance up by 22.9% year-over-year reaching \$3.477 trillion, and trading volumes increasing by 16.3% to \$1.259 trillion.¹ This surge is driven by investors seeking the stability and predictable income of fixed income securities, alongside the diversification benefits they offer as a hedge against equity market downturns.

Demand for fixed income products goes beyond the institutional market, and managers are finding **growth opportunities in the intermediary market**, where **SMAs**, and **multi-sleeve accounts** are gaining traction. For managers used to lower volumes, SMAs can be overwhelming as they can require labor-intensive management and trading across portfolios, especially for managing customization BNY Archer can help streamline operations, reduce costs, and enhance efficiency, making this transition seamless.

Operations Outsourcing for Fixed Income SMAs

Managing fixed income portfolios involves unique operational challenges such as scheduled coupons, paydowns, maturity dates, and cash forecasting. With new bonds constantly being issued, there's a high volume of security additions. BNY Archer offers institutional-caliber investment accounting and middle office servicing capabilities to support these demands at scale.

BNY Archer offers comprehensive institutional-grade middle office services for fixed income retail SMAs, with the capacity to manage multi-currency transactions, complex fixed income instruments, structured notes, and options at scale.

Our advanced technology and industry expertise allow asset managers to focus on investment decision-making and client relations, while we handle the complexities of middle office operations and regulatory compliance with precision.

BNY ARCHER'S SERVICES FOR FIXED INCOME

- Trade Validation
- Risk Management
- Compliance Monitoring
- Corporate Actions
- Security Setup
- Reporting
- Performance
- Composites
- Reconciliation

¹ As of April 2024, J.P. Morgan Asset Management (SIFMA).

BNY Archer's Services for Fixed Income Strategies



Seamless Integration with Third-Party OMS

Our **connectivity with third-party Order Management System (OMS) platforms** enables asset managers to adhere to their trading rules, interact with preferred brokers, and maintain their best execution processes. Our order management scenarios fully support fixed-income securities, and are able to support balanced accounts, applying order weights to fixed income partitions. BNY Archer is integrated with major OMS platforms, including Charles River, Blackrock Aladdin, Eze, Investor Tools Perform, Bloomberg AIM, and RedBlack. Our team can also build connectivity to other OMS platforms, ensuring uninterrupted trading operations.



Comprehensive Reconciliation

BNY Archer's technology and dedicated service team streamlines the reconciliation process. Our **dynamic Investment Book of Records (IBOR)** automates the comparison of custodian information to client activities (such as trading), advisor-directed activities, and BNY Archer's internal processing of corporate actions to ensure timely and accurate reconciliation. The BNY Archer team goes beyond simply identifying issues, working diligently to research and resolve them, ensuring accuracy and efficiency.



Multicurrency Capabilities

BNY Archer provides the flexibility needed in today's market by supporting both U.S. businesses dealing with **multicurrency transactions** as well as global operations with intra-day prices from more than 120 worldwide markets. By collecting and storing currency exchange data separately from price data, BNY Archer can convert and report in virtually any currency across all investment management functions. This is a capability that does not exist with other providers that store prices exclusively in U.S. dollars.



Scalability

Our institutional quality accounting engine automates fixed income activities including security setup, paydowns, coupons, maturities and corporate actions with minimal manual engagement for quicker processing. Additionally, we integrate across all distribution channels, including custodians, administrators, brokers, and sponsor platforms, ensuring complete operational connectivity.



Ability To Create Multi-Sleeve Accounts

Because BNY Archer has operational strengths across both equities and fixed income, we expertly support multi-sleeve accounts and multi-discipline accounts that include equities and fixed income, as well as supermodels containing fixed income. These capabilities enable asset managers to create and distribute the personalized solutions layered with tax optimization and values-based criteria that investors demand.

LET BNY ARCHER HANDLE YOUR OPERATIONAL NEEDS

Access an experienced team with deep expertise across fixed income, including municipals, asset-backed securities, corporates bonds, and Treasuries. Partnering with BNY Archer allows asset managers to focus on investment decision-making and client relations while we ensure operational efficiencies.

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